

Creating. Connections.

Doing Business with Government Agencies

A Workshop Presented by PTAC Northeast Michigan Consortium & PTAC Northwest Michigan

At this workshop you will...

- Hear from government contracting officials about **how to do business with their agencies.**
- Have the opportunity to **Create. Connections.** with these agencies.

This workshop will feature presentations and panel discussions by representatives from the Forest Service, Air National Guard, and others on how to do business with their agencies. In addition, a representative from the Small Business Administration (SBA) will discuss various Socio-Economic programs (e.g. HUBZone, 8(a), Women-Owned) and how they can help your company in the pursuit of government contracts.

Following the presentations, there will be informal round table sessions where you will have the opportunity to meet the agency officials, discuss your company's capabilities and **Create. Connections.**



October 9, 2018

No Charge to attend

12 p.m. to 4:30 p.m.

Gaylord University Center

80 Livingston Blvd.

Gaylord, MI 49735

Confirmed Presenters:

- USDA Forest Service
- Selfridge Air National Guard Base
- U.S. Coast Guard
- SBA Representative
- Michigan Works!

Who should attend?

Businesses looking to sell their products and services to the government.

No charge to attend.

Pre-registration is required.

[Register Here](#)

<https://tinyurl.com/gaylordcreatingconnections>

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